



NEWS

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Continued Growth: Alliance Benefit Group Builds On Already Successful 2003

Peoria, IL (January 13, 2004) – In a promising sign for the continued success of the 401(k) industry, Alliance Benefit Group (ABG), a leading provider of 401(k) recordkeeping and administration services, continued to build on their success in 2003.

ABG analyzes their business every quarter in an effort to track the company successes and determine where they need to focus attention. After receiving a high rating in the 2003 Plan Sponsor DC Survey by *Plan Sponsor Magazine*, ABG is pleased to announce the following:

DAILY VALUATION RECORDKEEPING PLANS

As of the end of September 2003, ABG manages nearly \$3.8 billion in assets within its daily valuation recordkeeping program for 1,765 plans – an increase of nearly \$377 million from the second quarter of 2003. Within those plans, there are 179,795 participants with an average of \$21,809 in assets per participant and \$2,148,283 per plan.

NON-RECORDKEEPING DEFINED CONTRIBUTION PLANS

As of the end of September 2003, ABG manages more than \$1.67 billion in assets – an increase of more than \$204 million from the second quarter 2003 – within its non-recordkeeping program for 1,686 plans. Within those plans, there are 65,915 participants.

DEFINED BENEFIT PLANS

As of the end of September 2003, ABG manages nearly \$818 million in defined benefit plan assets for 168 plans across the country containing 40,600 participants. This marks an increase of more than \$265 million in the past three months since the end of the second quarter 2003.

“ABG has recently received recognition from industry experts regarding our products and services. The fact that our company has grown, and continues to grow, is a clear indication of our success,” said John Blossom, president of Alliance Benefit Group. “Although this growth is exciting to all of us at ABG, we are still focused on providing the best customer service available in the 401(k) industry.”

ABOUT ALLIANCE BENEFIT GROUP

Alliance Benefit Group, headquartered in Peoria, IL, has independently owned and operated offices in more than seventeen cities across the United States and provides retirement plan services for more than 3,200 plans with over \$4.8 billion under investment management. Alliance Benefit Group strives to provide employers with the “perfect plan” through knowledge and independence.

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